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Canada 

# Dealbook: Alberta Energy Security and Transition Mission to Türkiye



Canada 







Dear mission participants from Alberta and business partners in Türkiye,

The Embassy of Canada to Türkiye in Ankara is pleased to see you join us in a week-long series of events and activities, both in Ankara and Istanbul, hosted generously by TOBB and DEİK, and with significant support from Turkish government organizations such as the Ministry of Energy and Natural Resources, in addition to the Investment Office of the Presidency.

This mission is the first time that a group of companies from the Canadian province of Alberta will have made their way to Türkiye in an official capacity and there are promising areas for collaboration across the energy spectrum.



This is an especially important time given the importance that Türkiye puts in reducing reliance on energy imports by boosting domestic energy production and in diversifying energy sources.

Alberta is a global leader in oil and gas production, with advanced extraction, refining, and infrastructure technologies. The province is also investing in energy innovations that will further climate and emission reduction goals, particularly in carbon capture utilization and storage (CCUS), enhanced oil recovery, energy efficiency technologies, and geothermal technologies.

Alberta and Türkiye are natural partners on this journey. Collaboration will make us more successful in designing and implementing new solutions and technologies not just in our two countries but also in third markets, given Türkiye's strong connections throughout Central Asia, the Middle East, and Africa.

We also have much to learn from Türkiye's expertise in utilizing a diverse energy mix, particularly in the geothermal energy sector. Türkiye already ranks fourth in the world in geothermal energy installed capacity.

This is a unique opportunity for Alberta companies, Turkish companies, and government representatives from each jurisdiction to connect in a meaningful way. As you engage with one another throughout the course of the week, we are confident many synergies between Canadian and Turkish capabilities will be discovered.

I wish all attendees a warm welcome.

**Kevin Hamilton**

*Ambassador of Canada to the Republic of Türkiye*



# Project Team



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The Alberta Energy Regulator (AER) is a provincial government agency responsible for regulating the development of Alberta's energy resources, including oil, natural gas, coal, and bitumen (oil sands). Established in 2013, the AER's mandate is to ensure the efficient, safe, orderly, and environmentally responsible development of these resources while protecting public safety and addressing the needs of stakeholders.

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CGEF works for the benefit of Canadian companies operating or considering operations in the international energy industry. CGEF facilitates and promotes peer to peer networking and learning opportunities for Canadian energy companies and service providers. Member participation helps to promote a network of companies and professionals that is mutually beneficial to our members and the industry more broadly and CGEF is the only non-governmental, Canadian, not-for-profit organization fulfilling this role. It is run and organized entirely by volunteers comprised of a dedicated group of industry professionals. Networking and learning opportunities are created through bi-monthly luncheons, conferences and webinars as well as an active website that advertises international opportunities and events of interest to our membership. We also attend international conferences, trade missions and scout meetings to both promote the Canadian energy industry globally and to bring industry opportunities and contacts back to our membership

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Eiger Energy Enterprises Ltd. is an innovative consulting company incorporated in 2020, with profound collective experience in the energy industry. We provide engineering, business advisory, project management, and standardization services to clients in energy and manufacturing industries, with a focus on energy transition from hydrocarbons to renewable resources. Our clients include operators, suppliers, engineering companies, research institutes, and standardization agencies.

C-FER Technologies, a subsidiary of Alberta Innovates, provides engineering and testing services for clients in the global energy industry. C-FER was established in 1983, and since then has assisted the energy industry in the areas of heavy oil recovery, mature oil-gas field production, deepwater and arctic pipeline design, and wellbore and pipeline integrity management. In recent years, C-FER has been increasingly involved in projects aimed at energy transition from hydrocarbons to hydrogen, renewable resources and reduction of CO<sub>2</sub> emissions.

C-FER is equipped with world-class laboratory facilities, with load frames and environmental chambers capable of testing small- and full-scale components and assemblies, such as downhole tubulars or pipeline segments, Under combined thermo-mechanical loading with exposure to aggressive environments; e.g. oil-gas, geothermal and hydrogen storage wells exposed to H<sub>2</sub>S, CO<sub>2</sub>, and/or pure/blended hydrogen. C-FER staff represents Canada in ISO Technical Committee 67 Oil and gas industries including lower carbon energy; and is active in numerous standardization initiatives related to hydrocarbon and renewable energy sources; including Oil Country Tubular Goods (OCTGs), enhanced oil recovery, green manufacturing, and lower-carbon emissions.

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With a legacy spanning decades, GBCS Group stands as the vanguard in the fleet industry, charting the course with unwavering success in steering expansive fleet management and technology projects for fleets surpassing 3,000 assets in size, and over \$800 million in collective value, within the land, marine, and aerospace industries. GBCS Group's most notable partners include Government of Canada (Marine), WestJet (Aviation), Schlumberger (Land), ATCO (Land), and Fednav (Marine), for whom it has continuously provided unwavering fleet management solutions and technologies and with whom it has cultivated years-long partnerships.

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GLJ is Canada's premier energy consulting group. With over 50 years of experience, we help our partners make strategic decisions to ensure responsible and sustainable energy development. Our team of engineers, geoscientists and business professionals are future-thinking international leaders in traditional hydrocarbon and emerging energy services.

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Jori Logistics is a Calgary based Canadian customs broker and freight forwarder offering services to non-resident and resident importers. While we specialize in the Canadian market we are able to move goods anywhere in the world. If necessary we can have the duty paid with the bill coming back to you so that you are able to sell as if you are in your customers' country. All of our customers are assigned an individual customer service representative who is trained, and familiar with, your unique needs.

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At Novus Earth, you can count on us to advance new opportunities in geothermal that empower companies and communities at every project stage and level of involvement, from project feasibility to completed geothermal energy systems. Novus Earth has gained momentum over the last three years, establishing a presence in the global geothermal sector. The company's innovative approach has attracted team members who are leaders in their respective fields, propelling us into a position to follow through on our vision far faster than our competitors. The result is energy security and levelized energy costs that support company and community economic development and diversification.

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Propak Systems Ltd. is a private Canadian corporation, established 47 years ago, owned, and operated by its senior management. We are built to undertake any part of our client's project execution strategy for an energy processing and generation solution: evaluating the opportunity; selecting the best alternative; defining the best plan; executing the complete energy processing project from front end engineering studies through to commissioning, start-up and aftermarket support services. Propak continues to expand its ability to meet customers' requirements for innovative energy processing solutions through our Compression and Power, Natural Gas Processing, Carbon Capture, and Heavy Oil Processing business units. Our Innovative Steam Technologies (IST) business unit further expands Propak's product line. Our Stock Equipment boasts a wide line of standard packages for gas processing, gas treating, compression and power generation which are built to meet both domestic and international industry standard specifications. Propak is a recognized industry leader in Canada and internationally that offers and builds innovative solution which create value for energy processing and generation worldwide. We believe that individual attention to every job, technical innovation, quality craftsmanship and fulfilling our promise to deliver on schedule and on budget are the keys to our success. We hope that the European market recognizes and capitalizes on Propak's ability to provide its clients with fully integrated, in-house, turnkey Engineering, Procurement, Fabrication and Construction (EPFC) expertise and capabilities.

Innovative Steam Technologies (IST), a Division of Propak Systems, engineers, design, manufactures and services a unique type of Heat Recovery Steam Generator (HRSG) called a Once Through Steam Generator (OTSG). For Enhanced Oil Recovery (EOR) applications, our patented rifled pipe technology provides an industry leading solution for steam generation. IST is an industry's leading choice and advanced solution for combined cycle (on or offshore), CHP, LNG, STIG, ORC and EOR plants. For FPSOs, IST offers a unique solution for OTSGs and/or Water Heaters. IST has been selected as technology and equipment supplier for the World's first combined cycle plant on an FPSO.

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Team Snubbing delivers reliable, safe and cost-saving well-control crews, management and equipment. Rig Assist, Free Standing & Remote Access snubbing including On-shore & Off-shore HWO services for global low & high-pressure oil and gas operations.

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At TerraFerno, the objective is to improve the economics of geothermal energy and maximize the ROI for geothermal operators. The company is at a forefront of advancing geothermal downhole completions and production tools. They are market leaders in pioneering cutting-edge flow control devices, well integrity tools, and downhole monitoring systems specifically designed for high-temperature and ultra-high-temperature environments. The company solutions are crafted to meet the needs of conventional, enhanced, and advanced geothermal systems, with a primary focus on maximizing energy recovery, validating performance, addressing operational challenges, and reducing costs by facilitating the scalable implementation of improved well designs.

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TDE is an innovative energy solutions company and a recognized EPFCM leader of sustainable and traditional energy projects around the globe. At the center of our corporate values is our commitment to protecting and conserving the environment and prioritizing the well-being of individuals affected by our corporate operations. We provide superior solutions that are safe, reliable, and beneficial to our clients, our industry, and our world. TDE's expanding environmental projects include carbon capture utilization and storage, hydrogen and electrification projects, power generation, waste-to-energy, water treatment, energy storage, renewable fuels and biofuels, flare gas recovery, and emissions reduction. Our Net Zero strategy can help our clients develop a Net Zero solution optimized for their unique requirements.

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Vault was founded in 2015 by Matt Deeprise who wanted to create an industrial contracting company that promoted principles of safety, quality and efficiency. Specializing in pipeline construction, integrity and maintenance, Vault Pipelines has executed projects as far west as Vancouver Island and as far east as Newfoundland. Vault Industries is another contracting entity within Vault Group that focuses on executing projects dedicated to lowering our carbon footprint such as solar, hydrogen and carbon capture. Vault Global Industries (VGI) is the newest entity within Vault Group with a focus on international project development and execution.

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